

JOSEPH VINCENT VENTRESCA

215-603-1863, joeventresca@gmail.com, Lincoln University, Pennsylvania, 19352

SKILLS

- Cost Control
- Company Representation
- Operations Oversight
- Project Management
- Quality Assurance
- Tactical implementation

PROFESSIONAL SUMMARY

High-achieving executive successful at business and operations leadership. Manages day-to-day operations with strategic vision and tactical approaches built on sound industry knowledge and expert business acumen. Poised to contribute continuous improvement and resource optimization to make lasting impact.

EXPERIENCE

President, Jan 2010 - Aug 2024

Joseph Ventresca Building Group, Doylestown, Pennsylvania

- Started the Company performing Real Estate Development and Major Renovations
- Managed budgets and financial resources to maximize profitability.
- Negotiated contracts with vendors, suppliers, and other partners.
- Monitored market trends and adjusted strategies accordingly.
- Communicated regularly with stakeholders regarding company progress.
- Conducted risk assessments to identify potential challenges or obstacles.
- Directed human resources activities, including hiring, training, and talent management.
- Cultivated relationships with key industry leaders for networking purposes.
- Identified new business opportunities through market research.
- Oversaw daily operations of organization, ensuring efficiency and effectiveness.
- Fostered positive work environment conducive to employee engagement and productivity.
- Managed public relations efforts to maintain positive brand image.
- Coordinated with legal counsel to ensure compliance with all regulations.
- Minimized employee turnover and HR costs via appraisal and reward system.

General Contractor, Jun 2024 - Aug 2024

Plumstead Christian School, Plumsteadville, Pennsylvania

- Demolition of 5,000 Square Foot Area
- Created State of the Art Choir Room
- Evaluated vendor proposals for outsourced services to optimize cost-efficiency while maintaining quality standards.
- Located, evaluated and contracted vendors to meet supply needs.

Owners Representative/Senior Construction Manager, Feb 2023 - Jun 2024

OCM Manufacturing, King of Prussia, Pennsylvania

- Budget Preparation

- Qualification of Subcontractors
- Inspection of Subcontractors Work
- Safety Inspections
- Communication with Township & Inspectors
- Value Engineering
- Layout
- Payment Evaluations of Subcontractors Invoices
- Developed positive relationships with customers to encourage repeat business.
- Prioritized tasks efficiently in fast-paced, high-pressure environment.

General Contractor, Feb 2021 - Feb 2023

Heraeus Precious Metals, Conshohocken, Pennsylvania

- Ensured timely completion of projects while maintaining high-quality standards.
- Negotiated contracts with subcontractors and suppliers.
- Conducted regular quality inspections to ensure adherence to design specifications.
- Estimated project costs and prepared budgets for clients.
- Performed various complex tasks throughout the facility without disrupting production

Project Manager, Jan 2018 - Mar 2020

Aireko , Norristown, Pennsylvania

- Trained team members on project management tools, processes, and best practices to improve overall efficiency.
- Evaluated vendor proposals for outsourced services to optimize cost-efficiency while maintaining quality standards.
- Assigned tasks to project team members and monitored progress to ensure timely completion.
- Closed out completed projects by conducting post-mortem evaluations identifying areas of improvement for future initiatives.
- Tracked project performance using key metrics, adjusting plans as necessary for successful delivery.
- Monitored compliance with industry regulations, policies, guidelines throughout all phases of projects.
- Collaborated with senior leadership to align projects with organizational goals and strategies.
- Established change management processes to handle alterations in scope or direction during various stages of projects.
- Mentored junior staff in development of their project management skills for future growth within organization.

President, Nov 1987 - Dec 2010

Veneesa Construction Company Inc, Doylestown, Pennsylvania

- Started Veneesa Construction to perform Renovations throughout the Delaware Valley

- No Project was Too Big or Too Small
- Had Relationships with many property owners and managers throughout the Delaware Valley but mainly in King of Prussia, Great Valley area
- Every project was completed on time and on budget

Construction Superintendent, Jun 1974 - Nov 1987

Nason & Cullen Inc, Wayne , Pennsylvania

- Started as an Apprentice Carpenter
- After Apprenticeship was completed began Supervision on Renovation projects
- Inspected ongoing work for quality control purposes.
- Oversaw team activities to maximize productivity and maintain progress against goals achieving the "highest profit margins in the company"

EDUCATION

Estimating & Methods/Materials

Spring Garden Institute, Philadelphia

High School: Accounting & Business

Bishop McDevitt High School, Wyncote PA, June 1971